SOLERTE



MYVORIA · MANAGEMENT PLATFORM FOR REGULATORY REQUIREMENTS

Regulation: **understand, decide, prove.**

Software by Solerte that builds competence where responsibility lies and makes decisions verifiable.

KNOW	DO	PROVE
Embed knowledge	Decide	Prove

ABOUT US

Software from Linz. **Built by people who understand regulation.**

Solerte is a software company based at Tabakfabrik Linz. We develop Myvoria, the management platform for regulatory requirements, and support companies with its introduction, both directly and through certified partners.


Tabakfabrik Linz · Peter-Behrens-Platz 9 · A-4020 Linz

The problem 01

Regulatory requirements change constantly. Individual consulting projects solve part of the problem and often create new complexity.

A new approach 02

Not collecting more information, but creating a sound basis for decisions, traceable from source to evidence.

The result 03

Lasting capability to decide and act in-house, without depending on one-off projects.

> **Solerte** comes from Latin and stands for qualified, conscientious, diligent, accurate and timely. That is exactly how we want to work.

2023	30+	4	8
founded in Linz	years of IT experience (CEO)	markets: AT, DE, CH, South Tyrol	specialist libraries available



WHO WE ARE

Markus Costabiei

Chief Executive Officer

Our CEO Markus Costabiei brings more than 30 years of experience in IT. As CEO of the high-tech incubator tech2b and national spokesperson of the AplusB incubator network, he has supported a large number of successful technology start-ups. As co-founder, CEO and board member of the Akarion Group, he developed compliance software. With Solerte he is taking the next step: ESG and regulatory requirements are central to sustainable and resilient business development. Solerte is his contribution, with a platform that embeds regulatory knowledge where responsibility lies and a team that supports companies through implementation.

> "Regulatory requirements are not an end in themselves. Understood correctly, they become a tool for better corporate management."

PERSONAL CERTIFICATIONS

- Sustainability Auditor (IDW)
- Lead Auditor ISO/IEC 27001
- Information Security Manager ISO/IEC 27001
- Data Protection Officer
- Certified Management Consultant (CMC)











OUR TEAM

Expertise in sustainability, digitalisation and auditing.

Developers who keep building Myvoria, and specialists in sustainability, information security, compliance and auditing who support companies during implementation. Partnership-driven and close to our customers.



SOLUTIONS

Platform and consulting. **One partner.**

Every solution can combine the Myvoria platform with consulting and support, provided by Solerte or by certified partners.

01 **Building competence**

Myvoria's Training module turns specialist libraries into role-based learning paths. With Own Content AI Studio, your own content** becomes a company library, and Evidence Management records every step of progress.

02 **From obligation to decision***

Myvoria's Lex and Strategy modules translate regulations into concrete work. Lex derives obligations and measures, with source and owners. Strategy compares options by effort, timeline and risk and prepares the management decision.

03 **Compliance**

Whistleblowing system and Policy Manager: these solutions come from our partner Lawcode. Solerte handles the rollout, trains the contact persons and embeds the processes in the team.

04 **ESG & supply chain**

Sustainability reporting, climate risks and emissions, supply chain, deforestation, environmental claims and packaging (CSRD/ESRS E1, LkSG, CSDDD, EUDR, EmpCo, PPWR): we advise on the software solution of our partner Envoria, together with Envoria where needed. Solerte handles rollout and training, with its own team or with the partner.

HOW WE INTRODUCE MYVORIA

01	02	03	04	05
Orientation	**Understanding**	**Assessment**	**Rollout**	**Development**
Clarity on the approach	What applies, who is affected?	By risk and effort	Learning content per role	New requirements are added

* in development with pilot customers · ** guidelines, policies, procedures, training materials, PDFs, videos and practical know-how

THE MYVORIA PLATFORM

From regulation **to action.**

Myvoria is the AI-supported management and implementation platform for regulatory requirements. It connects knowledge, decisions and implementation in one continuous process: laws, standards and internal rules become obligations, decision papers, measures and evidence. The AI makes suggestions and backs every statement with its source; the decision stays with people.

KNOW

Understand what matters.

MODULE

TRAINING

Regulations become role-specific knowledge that reaches everyday work.

DO

Decide and implement.

MODULES

LEX · STRATEGY

Assess relevance, derive obligations and measures, assign clear responsibility.

PROVE

Demonstrate progress.

MODULES

EVIDENCE MANAGEMENT · LEX

Status, responsibilities and evidence stay linked and verifiable.

Understand. Decide. Prove.

1 Competence World

KNOW · the starting point, usable on its own

Training — MODULE
Role-based learning paths in short units

Own Content AI Studio — MODULE
Your own content** becomes learning units

Evidence Management — MODULE
Training records per person

Chat — ACCESS
Questions on learning content

2 Operate World*

DO and PROVE · the extension

Lex — MODULE
Derive obligations and measures from regulations

Strategy — MODULE
Decision papers with effort and risk

KnowledgeBase — BASE
Your company knowledge as the basis

Chat — ACCESS
Questions, answers with sources

SPECIALIST LIBRARIES · AVAILABLE

CSRD / ESG · NIS2 · EU AI Act · CSDDD · EUDR · ISO 27001 · EmpCo Directive · PPWR (packaging) · Company library **

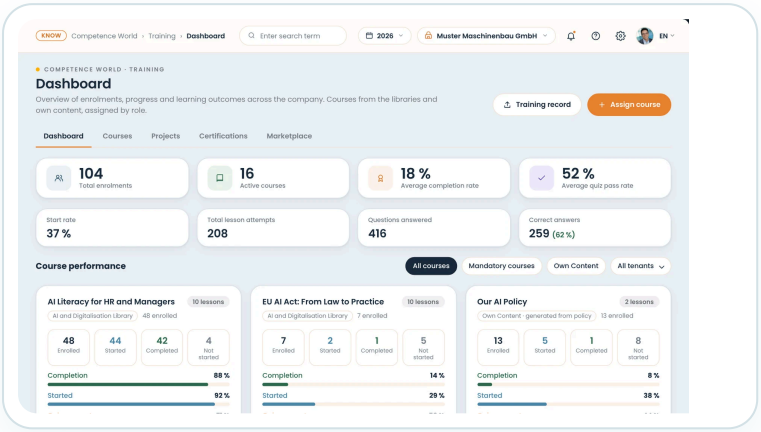
IN DEVELOPMENT

GDPR · Whistleblowing · ISO 9001 · ISO 14001 · ISO 42001 · Anti-money laundering · Anti-corruption · Product liability

* Lex and Strategy are currently being developed together with pilot customers.
** Own content: guidelines, policies, procedures, training materials, PDFs, videos and practical know-how. Together they form your company library.

This is **Myvoria.**

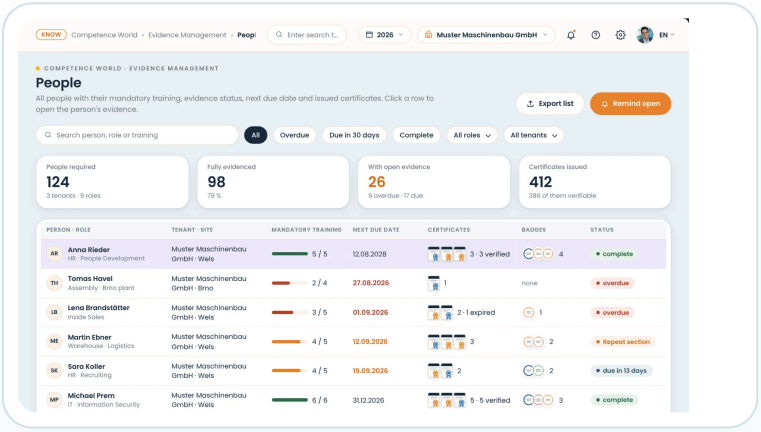
Three views of the platform: from the personal learning path and the record for each person to the decision paper.



COMPETENCE WORLD · KNOW

Knowledge where responsibility lies.

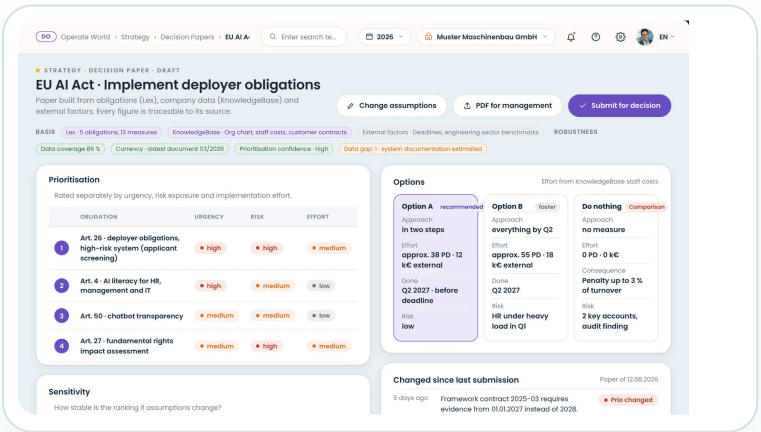
Regulations and your own content become learning content for every role. The dashboard shows enrolments, progress and learning outcomes per course.



COMPETENCE WORLD · EVIDENCE

Proof at the push of a button.

Mandatory training, due dates and certificates per person and site. Missing records are visible at once, ready for any audit.



OPERATE WORLD* · DO + PROVE

Decisions you can trace.

Obligations prioritised, options compared by effort and risk, every figure with its source. The decision stays with management.

* in development with pilot customers · prototype views with test data



PARTNERS

Stronger **together.**

We don't build everything ourselves. Where specialists exist, we rely on them and introduce their solutions together with Myvoria, from a single source.

TECHNOLOGY PARTNER

Envoria

ESG data collection, reporting and supply chain. Solerte is an implementation partner.

TECHNOLOGY PARTNER

Lawcode

Whistleblowing system and Policy Manager, introduced and supported by Solerte.

TECHNOLOGY PARTNER

.LOUPE (fobi solutions)

Software for whistleblowing systems and business integrity, introduced by Solerte.

IT PARTNER

blu Systems GmbH

IT service provider from Oberhaching near Munich. Data protection and compliance in IT projects.

CONSULTING PARTNER

rosa elefant OG

Compliance and ESG consulting from Austria.

LEGAL PARTNER

Crulaw Avvocati

Law firm in Italy. Legal support in the Italian market.

NETWORK

Secure Bayern

Cybersecurity network for SMEs, together with Riscreen, NISAR Autonomy, The blu Experience and Flash-i Marketing.

BECOME A PARTNER

Scale your consulting business with Myvoria.

Myvoria helps you prepare obligations, measures and decision bases for your clients and makes your expertise available as learning content. Multi-tenant, with your own libraries and recurring revenue.

01 **Enablement**

02 **Certification**

03 **Deployment**

CUSTOMERS

What **our customers say.**

> With Solerte we implemented the German Supply Chain Act quickly and reliably. Thanks to the intuitive software, we handled complex requirements with ease.

Norbert Sorg · Managing Director IT and Special Projects, AVEMO Group

> With Solerte, LUKS found not only the ideal compliance solution but also a smooth implementation and greater awareness across the team.

lic. iur. Stefan Siegrist · Head of Legal Services, Lucerne Cantonal Hospital

> For us, Solerte combines sustainability with innovation, makes difficult content easy to understand and supports us professionally.

Monica Devilli · Chair, Coopbund, South Tyrol

> With Solerte we implemented our specific compliance requirements excellently and in a very short time.

Gerhard Fuchs · Managing Director, Fuchs Schnellrestaurant GmbH

COMPANIES WE WORK WITH

AVEMO · luzerner kantonsspital · coopbund ALTO ADIGE SÜDTIROL · HIRSCH INTERNATIONAL · solvias · McDonald's Franchisee Mader GmbH · McDonald's Franchisee Fuchs Schnellrestaurant

OUR PARTNERS

envoria · lawcode · Loupe focused on business integrity · blu Systems ...the IT Solutioneers · rosa elefant · CRULAW AVVOCATI · SECURE BAYERN Security made in Bavaria

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From complexity **to clarity.**

A 30-minute demo, no obligation, on your topic.
Simply request it via the contact form on solerte.com or scan the QR code.

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